City of Los Angeles Responsible Banking Investment Monitoring Program For Investment Banks

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Contact Information:

Raymond James & Associates, Inc.			
Name of Financial Institution			
One Embarcadero Center, Suite 650	San Francisco	CA	94111
Street Address	City	State	Zip Code
Robert Larkins, Managing Director	(at)		
Contact Person Name and Title			
(415) 616-8025			
Telephone No.	Email Address		
_	questions for the preceding calend	•	
	monetary donations to charitable s, please complete the attached for		thin the City limits?
 Did your firm provide Yes No ✓ 	e any scholarship awards to resi	dents of the C	ity of Los Angeles?
	ny scholarships were awarded?s the total value of the awarded so	cholarships?	
designated as "wom	internal policies regarding utiliz en owned," "minority owned," or s, please provide a copy of your p	"disabled" bu	
CERTI	FICATION UNDER PENALTY OF	R PERJURY	
form and the responses cont have provided full and compl	ury that I have read and understa ained in the form and on all the ete answers to each question, a nd accurate to the best of my kno	attachments. I nd that all info	further certify that I rmation provided in
Robert Larkins, Managing Director	KW / E		6/15/18
Print Name, Title	Signature		Date

PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO CAO.DEBT@LACITY.ORG.

Office of the City Administrative Officer 200 North Main St. Room 1500 Los Angeles, CA 90012 Attention: Debt Management Group

Attachment for Question #1 - Responsible Banking Investment Monitoring Program for Investment

Name of Charitable Organization	Туре	Amount (\$)
Race to Erase MS	Race to Erase MS Gala 2017	\$ 5,000.00
Community Partners fbo Los Angeles Food Policy Council	Good Food Gala 2017	\$ 5,000.00
Centro de Rehabilitacion Ebenezer, Inc.	Supplies & Repairs	\$ 5,000.00

RAYMOND JAMES®

June 14, 2018

John Equina
Los Angeles Department of Water & Power
Finance & Risk Control Division
111 N. Hope Street, Room 465
Los Angeles, CA 90012

Dear Mr. Equina:

To comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code, this letter is being provided to the Los Angeles Department of Water & Power as requested by the Responsible Banking Ordinance – Corporate Citizenship Statement Form.

Raymond James is dedicated to an inclusive and diverse environment where differences are understood, respected and valued. As the Vice President of Procurement for Raymond James, I have the responsibility to ensure that the Firm's values with regard to diversity are extended to our suppliers as well.

Raymond James Procurement is leading the effort to clearly define a Supplier Diversity policy by July 2018. We have developed an approach to ensure that supplier diversity is considered as part of the supplier selection process, and we are currently working on updating our policies and procedures to incorporate supplier diversity accordingly. In October 2016, Raymond James contracted with a third party to assist with the diversity designation and classification of our supply base, which enabled Procurement to report diverse spend and percentage. In October 2017, Raymond James implemented the PeopleSoft ERP applications, including the Supplier Contract Module, which will provide contract reporting against our list of diverse suppliers.

Our vision is to employ Supplier Diversity in all contracting and procurement initiatives within the corporation to enhance the growth and development of Minority and Woman-Owned Business Enterprises. We look forward to updating you with our progress toward our supplier diversity program in future years.

Sincerely,

Lawfence Martiny V Vice President, Procurement

Raymond James & Associates, Inc.